

# Anik Bose

## General Partner

Anik Bose has 15 years of active venture capital and corporate development experience, with particular emphasis on transaction structuring and strategic planning, including 7 years as SVP, Corporate Development at 3Com Corporation, and 10 years as General Partner at Benhamou Global Ventures. In his role as SVP, Corporate Development at 3Com he played a significant role in company strategy, managed a \$250MM corporate venture fund and a team of 20 investment and business development professionals, spearheaded 20 venture capital investments and executed numerous spin out transactions as well as several large M&A transactions totaling over \$1.4Bn in value. His venture investments on behalf of 3Com Ventures (3CV) include – Mesh Networks, Parthus, Cicada Semiconductor, Microtune, ADMTek, Atrica, Intransa, Sheer Networks, Air Prime, Yipes, Silicon Wave and Healthetec.

In his role at BGV, Anik Bose is currently a General Partner and works closely with Eric Benhamou. He is very active in every portfolio company where he spearheaded the investment, and serves as board member of Cyberinc, WebScale and Blue Cedar Networks.

Anik Bose has extensive global experience as a private company director, having served on the board of several 3CV and BGV portfolio companies and on the board of H3C.

As a senior operational executive, Anik Bose architected the creation and launch of the fastest growing Asian networking company H3C, a joint venture between Huawei and 3Com. H3C achieved annual revenues of over \$700 million and a market valuation of \$1.8Bn within 36 months of launch. H3C was formed in 2003 with two key objectives: (1) Establish a significant market presence in China, the world's fastest growing LAN switching and routing market; and (2) Establish world class R&D platform in China for LAN switching and routing at a highly competitive cost structure. At the time of formation, H3C was the first joint venture of its kind between a Silicon Valley technology company and a China based technology company focused on exploiting global markets. Anik Bose was the lead executive for 3Com who oversaw the growth of H3C, resolved day to day operational issues, worked closely with H3C management, nurtured the Huawei strategic relationship and ultimately negotiated the buyout of Huawei's ownership stake by 3Com in late 2006.

Earlier in his career, Mr. Bose served as a Partner in the High Technology Strategy Practice of Deloitte Management Consulting in San Francisco as well as a Principal in the High Tech Strategy Practice of Gemini Management Consulting. In his management consulting roles Mr. Bose worked with high tech companies such as LSI Logic, Advanced Micro Devices and Hewlett Packard.

